



University of
Pittsburgh®

School of Business



Friday

Friday, February 6th
8:30 a.m. to 4:00 p.m.

On Site

Alumni Hall,
University of
Pittsburgh
Campus

20 Seats

Each participant will receive a digital badge and certificate of completion.

Strategic Action: Mergers and Acquisitions

Discover the strategy, process and financial impact behind successful deals - from concept to close and beyond.

Register Now



Designed for You

Whether you are new to mergers and acquisitions or looking to refine your expertise, this program provides a practical and analytical foundation to confidently lead and support transactions that align with organizational goals and shareholder value.

Session Description

This comprehensive program is designed for professionals seeking a deep understanding of the full lifecycle of mergers, acquisitions, and divestitures. Through a blend of strategic insight and financial analysis, participants will gain the tools and frameworks necessary to navigate complex transactions and drive value creation.

The **morning session** equips participants with the knowledge of the end-to-end acquisition process - from articulating strategic rationale and identifying targets to conducting due diligence, executing deals, and integrating post-close operations - tying each to value creation and risk management.

The **afternoon session** offers an immersive exploration of the financial mechanics and motivations behind M & A activity. Participants will bridge the gap between strategic intent and deal execution helping participants become more confident in the financial conversations around M & A.

Faculty Instructors

Morning Session

Ravi Madhavan

Professor of Business Administration



Ravi Madhavan is a professor of business administration and renowned scholar in strategic management, specializing in mergers and acquisitions, alliances, and venture capital as drivers of innovation and competitive advantage. His network-based approach offers practical insights into complex deal-making across global industries. Ravi holds a PhD from the University of Pittsburgh and has published extensively in top journals. Widely recognized for his research and teaching excellence, Ravi has received multiple best paper awards and over \$500,000 in research grants.

Afternoon Session

Charlie Hadlock

Professor of Business Administration



Charles Hadlock is a professor of finance at the University of Pittsburgh and the academic director of Pitt's Executive MBA Programs. Charlie is an award-winning instructor and highly acclaimed finance researcher, with more than two decades of experience teaching executives in a variety of formats and programs. He has taught at several top business schools including Michigan, Chicago, M.I.T., and Virginia. Charlie consults with start-up organizations on valuation and funding strategies and has served as a valuation expert in high-stakes litigation cases.



Cost

\$895 (by January 15)
\$895 (three or more)
\$995

Early Bird Rate
Group Rate
Regular Rate

For More Information

executiveprograms@katz.pitt.edu